

VOLUME I • ISSUE I

Autumn

MARKET UPDATE

QUARTERLY JOURNAL

FALL 2026 EDITION

*Insights, trends
and local expertise
to help you make
confident moves
this season.*

AUTUMN PERSPECTIVE

The Fall Market: Finding Balance in a Shifting Landscape

As the leaves change and the pace of summer slows, the real estate market is entering a season of adjustment and opportunity. Buyers are becoming more selective, motivated sellers are pricing with intention, and well-prepared homes continue to stand out.

While higher interest rates have impacted affordability, the fundamentals of real estate remain strong. Inventory is shifting, demand is steady, and local market conditions vary neighborhood by neighborhood.

*Whether you're planning a move or simply staying informed,
I'm here to help you navigate what's next.*

Let's connect for a personalized conversation about your goals.



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“*Real estate is more
than numbers.*

*It's about people,
community and
the places we
call home.*”

WHAT THIS MEANS FOR YOU



FOR BUYERS

More homes are coming on the market—strategic planning is key.



FOR SELLERS

Pricing right and presenting well still drive the best results.



FOR INVESTORS

Opportunities exist for long-term growth in stable markets.

What to Watch This Season

As we move through fall, the market will continue to shift in meaningful ways. Here are a few key factors I'll be watching closely in the months ahead:



INTEREST RATE TRENDS

Any shifts from the Fed could influence affordability and buyer confidence heading into 2027.



INVENTORY LEVELS

New listings typically slow in winter—making fall a strategic time for both buyers and seller.



LOCAL MARKET VARIATIONS

Neighborhoods continue to tell different stories. Pricing and demand remain highly localized.



“Local knowledge. Seasoned insight. Results that move you forward.”
The Quarterly Journal is a seasonal publication featuring market insights, thoughtful perspectives, beautiful homes, and local expertise—all designed to help you make informed real estate decisions with confidence.

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LOCAL MARKET SNAPSHOT

Q2 2026 VS. Q2 2025



MEDIAN HOME PRICE

\$1,285,000 +4.7%



CLOSED SALES

598 -6.1%



DAYS ON MARKET

31 +6 days



ACTIVE INVENTORY

1.9 months +0.3 mo.



Whether you're
buying, selling,
or simply planning
ahead, I'm here
to help you
make confident,
informed decisions.

